

CMS REPORTER and On-Line REPORTER . . . Powerful, Versatile and Easy-To-Use.

Today's business climate dictates that information be immediately available to business managers and owners to help them make day-to-day and long-term decisions. With timely, accurate information management can initiate aggressive action, instead of merely reacting to business changes.

Burroughs CMS REPORTER and On-Line REPORTER help you to quickly, easily and economically obtain the information you need, when and where it's needed.

What are REPORTER and On-Line REPORTER?

They are computer programs which allow people with little or no computer experience to define and generate the information they want extracted and reported. They also allow you to determine how you want the information delivered . . . via terminal displays or printed reports.

REPORTER

REPORTER is designed for people who want printed reports. To generate those

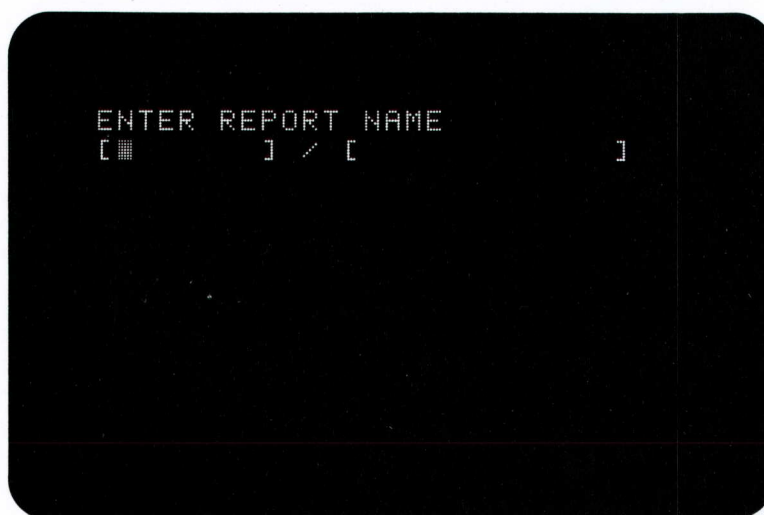
reports, you simply respond through your computer's keyboard, to "prompting" messages and questions that are displayed or printed by your computer. All prompts, error messages and responses use common, everyday language and are extremely easy to understand. Once the prompts are answered your computer is able to print the reports and store the information for future report printing.

With REPORTER, you decide what information you want . . . how you want it

formatted . . . and when and how you want it delivered. REPORTER makes the computer work directly for you.

Because of the simplicity and ease-of-understanding of REPORTER, you have no need to hire a programmer or computer specialist to design and implement report programs. The costly, time-consuming task of coding report programs is eliminated. REPORTER saves you time and money and can make a significant contribution to your business's profitability.

"PROMPTING" MESSAGE DISPLAYED ON COMPUTER CONSOLE SCREEN.



SAMPLE REPORT PRINTED BY COMPUTER CONSOLE.

AX 2 B 3		CUSTOMER SALES REPORT			PAGE 1
ACCOUNT NUMBER	CUSTOMER NAME	ACCOUNT BALANCE	SALES MTD AMOUNT	SALES YTD AMOUNT	
1001001	ABBAY WINDOW CLEANING CO	1,667.98	1,635.37	102,546.37	
1002002	ABBOT INDUSTRIES INC	1,589.19	175.17	12,336.95	
1003003	ABLE PAPER PRODUCTS	973.26	623.93	10,023.46	
1004004	ACME MACHINE PRODUCTS INC	342.62	75.75-	3,413.82	
1005005	ADVANCE BIN COMPANY	442.72	134.79	10,002.37	
1006006	AERO MACHINE COMPANY	577.53	125.17	21,421.81	
1007007	JAM GAGE CORPORATION	716.41	1,286.42	15,468.27	
1008008	ALCO CARPET CO	542.48	742.48	7,014.56	
1015015	ALEXANDER MOTRON INC	412.19	365.23	8,874.12	
1016016	ALLEN CONTROLS CORP.	372.31	458.06	16,296.33	
1017017	AMALGATED STEEL INC.	1,039.72	1,597.74	16,558.27	
1020020	ANDERSON FENCE COMPANY	1,363.50	264.99	4,998.52	

Saves Time and Money.

On-Line REPORTER

On-Line REPORTER provides you with the capability to create and access reports directly from a remote terminal. To obtain reports, you simply use the terminal's keyboard to respond to "prompting" messages displayed on the terminal. Once the responses are completed, the report can be displayed directly on the terminal. At the user's discretion, the reports can also be directed to a printer or storage device. On-Line REPORTER can also be used at the computer's console keyboard.

On-Line REPORTER eliminates the time-consuming, costly task of printing and distributing multiple copies of reports. With On-Line REPORTER, your people located in offices anywhere can have immediate access to the information they need.

On-Line REPORTER is as quick and easy to use as REPORTER. It eliminates the need for programmers and specialists because it enables people with little or no computer experience to generate the reports they need.

"PROMPTING" MESSAGE DISPLAYED ON REMOTE TERMINAL.

```
FUNCTION: ▶ ◀ <H, C, D>

ENTER REPORT NAME
▶ ■ ◀ / ▶ ◀
```

PAGE 1

```
****CUSTOMER SALES INQUIRY****

ACCOUNT  CUSTOMER          SALES MTD
NUMBER  NAME                AMOUNT

1001001  ABBEY WINDOW CLEANING CO  1,635 37
1007007  JAM GAGE CORPORATION      1,286 42
1017017  AMALGMATED STEEL INC.     1,597 74
1025025  ASSOCIATED CARPET CO     1,082 86
2002002  KANOWSKI POOL TABLES    1,394 51
2003003  MOVIE GOSSIP MAGAZINE    1,730 53
2004004  HOT SPAS INC             2,157 48
2007007  SANTA'S TOYS              1,510 14
2008008  B & B MANUFACTURING, INC.  1,643 99
2017017  GAYLE GARMENTS INC       1,432 56
2025025  JONES BLACKSMITH CORP.   1,470 99
2026026  FELICITY COSMETICS       1,564 77
2032032  HAMMIL DEPARTMENT STORES  1,878 78

END OF REPORT ■
```

PAGE 1

SAMPLE REPORT DISPLAYED ON REMOTE TERMINAL.

Comprehensive Features and Easy Operation.

With CMS REPORTER and On-Line REPORTER, report creation is an easy two-step process. The computer (or terminal) displays easy-to-understand "prompt" messages stated in common, everyday language. By responding to the "prompting" messages, via the console or terminal keyboard, you are actually entering report specifications into the computer.

Most of the "prompt" messages are pre-answered by the computer itself with the most common responses. You only enter data when the pre-answered values should be overridden.

At the touch of a key, "help" messages are available should additional explanations be required during the report specification process.

"PROMPT" MESSAGE DISPLAYED ON THE TERMINAL.

```
FUNCTION: ▶■◀ <H, C, D>
ENTER REPORT TITLE:
▶ CUSTOMER SALES REPORT ▶
▶ FOR THE MONTH OF JUNE ▶
▶ ▶
PAGE 1
```

```
FUNCTION: ▶■◀ <H, C, D>
ARE THESE FEATURES NEEDED:
- SPECIAL COLUMN HEADINGS ▶NO ▶
- SPECIAL FIELD EDITING ▶NO ▶
- STATISTICS ▶NO ▶
- SPECIAL LAYOUT ▶NO ▶
- SPECIAL OUTPUT MEDIUM ▶NO ▶
PAGE 1
```

"PROMPT" MESSAGES WITH PRE-ANSWERED VALUES DISPLAYED ON THE TERMINAL.

```
FUNCTION: ▶■◀ <H, R>
STATISTICS - ENTER YES TO
PERMIT REPORTING OF TOTALS,
AVERAGES, MAXIMUMS, MINIMUMS,
AND RECORD COUNTS.
ALSO ALLOWS SPECIFICATION OF
CONTROL FIELDS.
(PAGE 3 OF 5)
```

ADDITIONAL HELP MESSAGE DISPLAYED ON THE TERMINAL.

Extreme Versatility and Outstanding Benefits.

CMS REPORTER and On-Line REPORTER provide a comprehensive range of capabilities to give you the flexibility needed to tailor reports to your particular requirements. These capabilities include:

- **Recurring Reports** — Specifications can be stored by the computer to save time and costs when generating reports on a recurring basis.
- **Keyboard Data Items** — In response to "prompt" messages, variable data can be entered during the report creation process to supplement stored data or be used as selection criteria.
- **Secondary Files** — Report information can be extracted from up to four related files to provide the level of comprehensiveness you require in your reports.
- **Computer Functions** — Full computational capabilities (add, subtract, multiply, divide and percentages) are provided so that additional report items can be quickly and easily calculated and printed.
- **Field and Record Selection** — Information can be selected on "less than", "greater than" and "equal to" conditions.
- **Special Column Headings** — Column headings can be changed quickly and easily to improve the appearance, clarity and readability of reports.
- **Special Field Editing** — Numeric quantities can be edited for decimal positions, zero suppression and currency symbols to improve report readability.
- **Statistics** — Totals, averages, maximums and minimums can be provided for any numeric quantity at the end of a report and at any specified control break to provide "at-a-glance" statistical data.

UPPER RIGHT CORNER OF A REPORT.

05 01 --

CUSTOMER SALES REPORT

ACCOUNT NUMBER	CUSTOMER NAME	ACCOUNT BALANCE
1001001	ABBEY WINDOW CLEANING CO	1,667 98
1002002	ABBOT INDUSTRIES INC	1,589 19
1003003	ABLE PAPER PRODUCTS	973 26
1004004	ACME MACHINE PRODUCTS INC	342 62
1005005	ADVANCE BIN COMPANY	442 72
1006006	AERO MACHINE COMPANY	577 53
1007007	JAM GAGE CORPORATION	716 41
1008008	ALCO CARPET CO	542 48
		PAGE 1

1022022	ARROW ENGINEERING CO	776 07
1025025	ASSOCIATED CARPET CO	1,112 49
1026026	AUTOMATIC TOOL & GAGE CO	265 33
1027027	BAGLEY BAG CO	624 66
1028028	BARNEY FIBRE CORP	701 19
1031031	BECKER LUMBER CO INC	463 29
1032032	JONES SHOE CORP	59 73
1100100	JOE DOE AND SONS	0 00
2001001	KANSAS FARMS INC	1,920 00
2002002	KANOWSKI POOL TABLES	286 00-
2003003	MOVIE GOSSIP MAGAZINE	399 39-
		PAGE 1

VIEW AFTER BROWSING "DOWN" THE REPORT PAGE.

- **Special Layout** — Vertical and horizontal positioning can be varied to give your reports the appearance and readability you desire.
- **Special Output** — Report information can be directed to any printer, storage disk or terminal enabling you to send the information where you need it.
- **Label Printing** — Labels can easily and quickly be printed by your computer thus eliminating costly, time-consuming manual addressing.
- **Sorting** — Reports can be derived in a variety of orders (by salesman, account number, alphabetically, etc.) for easier accessibility and to provide detailed information from a variety of perspectives.
- **Selective Printing** — Any report output to storage disk can subsequently be printed in its entirety or, at your choice, in selected pages. You may also choose to have multiple copies of the report printed.
- **Browsing** — Terminal operators can view reports that were previously output to disk. Through various browsing techniques, your operators can “move” the display over report pages that exceed the display’s capacity.

With all these capabilities, CMS REPORTER and On-Line REPORTER remain fast and easy to use. To gain the full benefit of the programs, all you need to do is simply respond to messages through your computer or terminal keyboard. REPORTER and On-Line REPORTER automatically and efficiently provide the information you need to operate your business more profitably.

VIEW AFTER BROWSING “RIGHT” ON THE REPORT PAGE.

CUSTOMER SALES REPORT			
	ACCOUNT BALANCE	SALES MTD AMOUNT	SALES YTD AMOUNT
	1,667.98	1,635.37	102,546.37
	1,589.19	175.17	12,336.95
	973.26	623.93	10,023.46
	342.62	75.75-	3,413.82
	442.72	134.79	10,002.37
	577.53	125.17	21,421.81
	716.41	1,286.42	15,468.27
	542.48	742.48	7,014.56
			PAGE 1

CUSTOMER SALES REPORT				PAGE 3
	ACCOUNT BALANCE	SALES MTD AMOUNT	SALES YTD AMOUNT	
TOTAL	29,839.49	30,947.52	848,124.01	
MAXIMUM	2,261.64	2,157.48	122,042.44	
MINIMUM	732.15-	75.75-	0.00	
AVERAGE	663.10	687.72	18,847.20	

VIEW AFTER BROWSING TO PAGE 3 OF THE REPORT.

Total Solutions from a Single Source.

With Burroughs, you'll have the full support of a worldwide company dedicated exclusively to equipment and systems for data processing.

Years of Experience and Proven Successful Operation

Burroughs has demonstrated its ability to justify your confidence and trust through many years of successful operation.

- Worldwide Operations.
- Nearly a Century of Experience.
- Recognition as One of the Industry Leaders.
- Continued and Successful Growth.

System Design

Our marketing representatives, in addition to being technically competent in our product lines, are fully trained in systems design. Their ideas and experience can help you select the equipment and systems that will assure you of obtaining the most results for the least investment.

Standard Forms

Standard forms and journals to support your installation are available from Burroughs Office Products Group/Business Forms Division. These standard forms further reduce the time and cost to implement a Burroughs system.

Office Products

Burroughs Office Products Group can improve the efficiency of your operation with outstanding office products such as facsimile transmission equipment, word processing systems, document encoders and protection equipment, plus a complete line of office supplies.

Application Programs

A wide choice of ready-to-use application program products are available for a

variety of industries. These programs can be installed immediately to start contributing to the efficiency and profitability of your business.

Service and Support

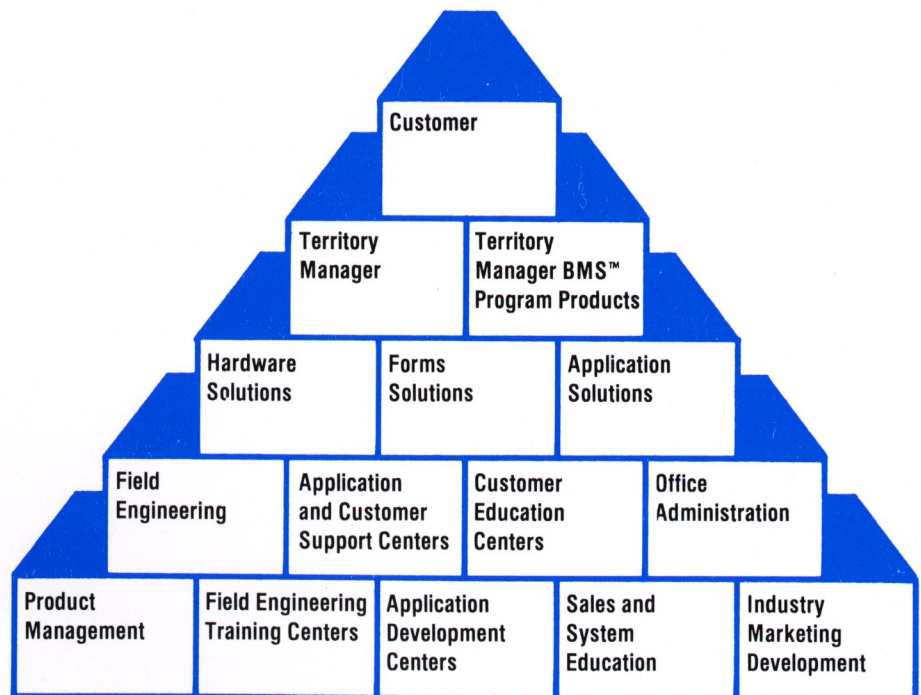
Highly trained, professional field engineers will keep your computer operating at peak efficiency. They also have a complete line of data processing supplies available.

Education

Our education staff will train your people in every aspect of system implementation and utilization.

Training Aids

A self-study training course can be provided to help you and your people understand the capabilities, results and benefits of CMS REPORTER and On-Line REPORTER.



Burroughs
