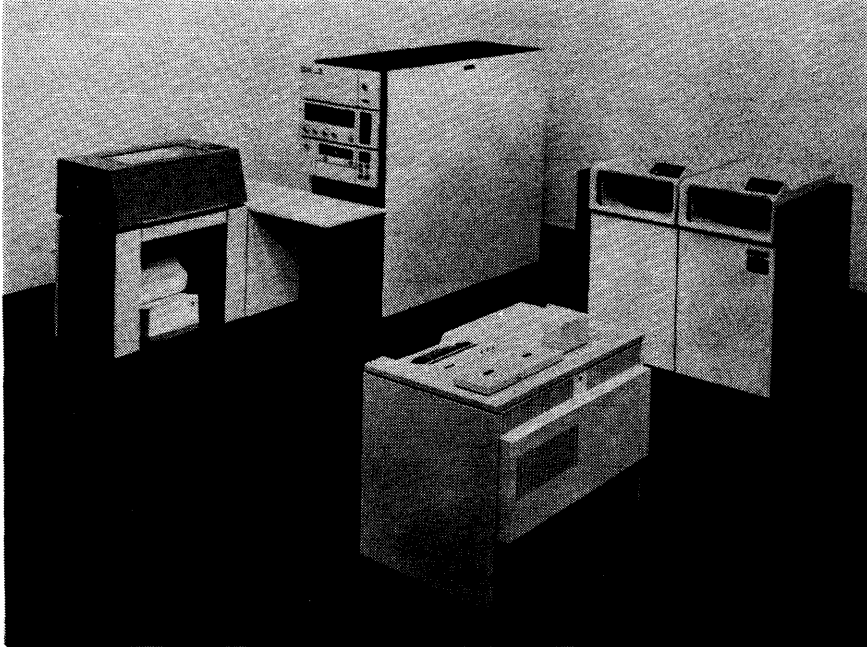


IBM System/3



The System/3 Model 12, introduced in 1975, features the dual-drive 3340 Direct Access Storage Facility shown in the right background. In the foreground is a 3741 diskette data entry station, which is connected directly to the Model 12 processor for I/O. Beginning with the diskette-oriented Model 8 and continuing with the Model 12, it appears that the noble experiment IBM started in 1969 with the 96-column card is drawing to a close.

► **Order Writing and Invoicing**
Inventory Accounting and Management
Accounts Receivable
Sales Analysis

APPLICATION PROGRAMMING SERVICE: This IBM service, introduced in September 1971, enables System/3 Model 6 and Model 10 users to have their basic business application programs designed, generated, tested, and documented by IBM Systems Engineers at fixed prices. The service currently covers four applications: Order Writing and Invoicing, Accounts Receivable, Inventory Accounting and Management, and Sales Analysis.

The Application Programming Service consists of four main steps. First, the user and an IBM representative fill out questionnaires defining the application and the formats of the required reports. Second, IBM processes the information at its Application Customizing Center to generate the required programs. Third, IBM tests the programs to make sure they produce the agreed-upon results, using test data and machine time provided by the user. Fourth, IBM turns over the tested application programs and associated documentation to the user.

APPLICATION PROGRAMS: In addition to the two services described above, IBM offers a limited number of packaged programs for specific applications. The current Application Program Products, which receive centralized IBM support, are listed in the price list at the end of this report. Also available are a variety of Field Developed Programs (FDP's) and Installed User Program (IUP's). Support for the FDP's and IUP's is limited to pertinent error-correction information during the first six months after initial availability of each program.

Other sources of programs, technical information, and education are the System/3 user groups. Two IBM-affiliated user groups, COMMON and Guidance International, are open to System/3 users. Moreover, at least two independent organizations, Group 3 and the National Association of IBM System/3 Users, have been formed specifically to aid System/3 users.

PRICING

POLICY: IBM offers the System/3 on a purchase or rental basis. The standard IBM rental contract includes equipment

maintenance and entitles the customer to up to 176 hours of billable time per month. Time used in excess of that amount is billed, for most System/3 components, at an extra-use rate of 10% of the basic hourly rate, (i.e., 10% of 1/176 of the monthly rental for each hour of extra use).

IBM's new Agreement for Lease or Rental of IBM Machines, announced on April 4, 1977, abolished the Term Availability Plan, Term Lease Plan, Extended Term Plan, and other specially developed longer-term leasing contracts. The new agreement provides users with a single contract on which they can specify mixtures of rental and leased equipment, each with various terms. CPU's rented under the new plan can be terminated or downgraded on 90 days' notice, and all other rented equipment can be terminated or downgraded on 30 days' notice. Base terms and extension terms are specified for each piece of equipment obtained through a leasing agreement. As was the case with the various extended lease plans (FTP, ETP, TAP, etc.), the more extension periods in the contract term, the lower the lease price.

Generally, the base term and extension terms for the System/3 models coincide with those of the abolished Term Availability Plan: a three-year basic term followed by one-year extension terms. Accruals toward purchase of up to 50 percent of the purchase price are permitted during the first base term (36 months) of a lease contract. The new agreement also continues IBM's policy of upper-limit price protection for both lease and purchase contracts. Specified maximum second-year and third-year lease and purchase prices correspond to annual increases of about 5 percent.

SOFTWARE: System/3 users receive the basic System Control Programs at no additional cost. All other IBM software, including compilers and utility routines, is priced separately. Prices of the current IBM Program Products are listed at the end of this report.

SUPPORT: IBM Systems Engineering assistance is available to System/3 users at a basic charge of \$33.00 per hour.

EDUCATION: Two-day introductory courses are offered at no charge. Various other System/3 courses are available at separate charges.

EQUIPMENT: The following typical purchase and rental prices include controllers and adapters. ►

IBM System/3

System/3 Model 4

MINIMUM SYSTEM: Consists of 64K 5404 Processing Unit, one 5447 Disk Storage Drive and Control, one 5213 Model 3 Printer, one 3277 Model 1 Display Station, and one 78-key operator console keyboard. Monthly rental, \$1,537. Purchase price \$36,357.

System/3 Model 8

MINIMUM SYSTEM: Consists of 16K 5408 Processing Unit, 5444 Model A1 Disk Storage Drive, 5203-1 Printer, and 5471 Printer-Keyboard. Monthly rental, \$1,578. Purchase price, \$48,170.

MINIMUM DATA STATION SYSTEM: Consists of 16K 5408 Processing Unit, 5444 Model A1 Disk Storage Drive, 5203-2 Printer, and a directly attached 3741 Data Station. Monthly rental, \$1,928. Purchase price, \$57,995.

System/3 Model 10

TYPICAL DISK SYSTEM: Consists of 12K 5410 Processing Unit, 5424 Model A2 MFCU, 5203 Model 2 Printer (with 120 print positions), 5471 Printer-Keyboard, and one 5444 Model 2 Disk Storage Drive (4.90 million bytes). Monthly rental, \$2,449. Purchase price, \$67,620.

System/3 Model 12

MINIMUM SYSTEM: Consists of 32K 5412 Processing Unit, 5424 Model A2 MFCU, 5203 Model 1 Printer, and 3340 Model C2 DASF. Monthly rental, \$3,190. Purchase price, \$100,331.

System/3 Model 15

MINIMUM SYSTEM: The basic configuration required to utilize the Model 15 processing support consists of a 5415 Model A17 Processing Unit (48K bytes), 3277 Model 1 Display Station, 1403 Model 5 Printer, 5424 Model A1 MFCU, and one 5444 Model A2 Disk Storage Drive, plus all necessary attachments and control units. Monthly rental \$3,763. Purchase price, \$117,896.

EXPANDED SYSTEM: A typical large Model 15 disk system consists of a 5415 Model A20 Processing Unit (128K bytes), 3277 Model 1 Display Station, 1403 Model N1 Printer, 2560 Model A1 MFCM, 2501 Model A2 Card Reader, one 5444 Model A2 Disk Storage Drive, and four 5445 Disk Storage Drives, plus all necessary attachments and control units. Monthly rental \$7,942. Purchase price, \$243,400. ■

EQUIPMENT PRICES

PROCESSORS AND MAIN STORAGE		Purchase Price	Monthly Maint.	Rental (1-year lease)*
5404	Processing Unit (for Model 4 systems): Model A18; 65,536 bytes	\$ 15,320	145.00	628
5406	Processing Unit (for Model 6 systems): Model B2; 8,192 bytes Model B3; 12,288 bytes Model B4; 16,384 bytes	22,430 25,380 25,730	137.00 143.00 143.00	706 846 982
1550	Command Keys (9-16)	765	0.50	22
5408	Processing Unit (for Model 8 systems): Model A14; 16,384 bytes Model A16; 32,768 bytes Model A17; 49,152 bytes Model A18; 65,536 bytes	21,710 23,460 25,210 26,960	115.00 120.00 150.00 155.00	707 791 875 959
5410	Processing Unit (for Model 10 non-disk systems): Model A2; 8,192 bytes Model A3; 12,288 bytes Model A4; 16,384 bytes Model A5; 24,576 bytes Model A6; 32,768 bytes Model A7; 49,152 bytes	12,560 15,510 15,860 24,610 24,960 34,060	48.00 52.50 52.50 70.50 70.50 98.00	393 518 664 958 1,242 1,618
5410	Processing Unit (for Model 10 disk systems): Model A12; 8,192 bytes Model A13; 12,288 bytes Model A14; 16,384 bytes Model A15; 24,576 bytes Model A16; 32,768 bytes Model A17; 49,152 bytes	17,610 20,560 20,910 29,960 30,010 39,110	105.00 110.00 110.00 128.00 128.00 156.00	552 617 821 1,115 1,398 1,770
5412	Processing Unit (for Model 12 systems): Model B16; 32,768 bytes Model B17; 49,152 bytes Model B18; 65,536 bytes Model C19; 81,920 bytes Model C20; 98,304 bytes	47,940 49,690 51,440 58,840 60,590	247.00 253.00 258.00 — —	1,392 1,476 1,559 1,800 1,884
5415	Processing Unit (for Model 15 systems without 3340): Model A17; 49,152 bytes Model A18; 65,536 bytes Model A19; 98,304 bytes Model A20; 131,072 bytes	62,235 63,985 69,185 72,685	227.00 232.00 238.00 248.00	1,771 1,855 2,088 2,255
5415	Processing Unit (for Model 15 systems with 3340): Model B17; 49,152 bytes Model B18; 65,536 bytes Model B19; 98,304 bytes Model B20; 131,072 bytes Model C21; 163,840 bytes Model C22; 196,608 bytes	90,890 92,640 97,840 101,340 106,540 110,040	235.00 240.00 245.00 255.00 260.00 265.00	2,514 2,598 2,831 2,998 3,231 3,398

*Rental prices include equipment maintenance.

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EQUIPMENT PRICES

		Purchase Price	Monthly Maint.	Rental (1-year lease)*
PROCESSORS AND MAIN STORAGE (Continued)				
	Model C23; 229,376 bytes	113,540	270.00	3,566
	Model C24; 262,144 bytes	117,040	280.00	3,733
	Model D19; 98,304 bytes	105,280	265.00	3,041
	Model D20; 131,072 bytes	108,780	275.00	3,208
	Model D21; 163,840 bytes	113,980	280.00	3,441
	Model D22; 196,608 bytes	117,480	285.00	3,608
	Model D23; 229,376 bytes	120,980	290.00	3,776
	Model D24; 262,144 bytes	124,480	300.00	3,943
	Model D25; 393,216 bytes	141,680	349.00	4,604
	Model D26; 524,288 bytes	155,680	389.00	5,240
3500	Dual Program Feature (for 5408, 5410, or 5412)	3,575	1.00	137
5501	Power Supply Expansion (provides additional 6-volt power for 5410, 5412, or 5415; required for certain RPQ's such as multi-line communications adapter)	1,755	1.00	58
5502	Power Supply Expansion (provides required additional 24-volt power for 5412 if 5424 MFCU not included)	831	1.00	21
5732	Processing Unit Expansion: For 3406 (required for any combination of #7081 SIOC, #2074 BSCA, #4765 LCA, or #8220 3741 attachment) For 3408 (required for #7081 SIOC or #2074 BSCA) For 3410 (required for RPQ1442, 5445, 3411, or #8220 3741 attachment) For 3412 (required for 3411, #8220 3741 attachment and card reader, or #7801 SIOC)	1,080	3.00	43
5733	Processing Unit Expansion (for 5410, 5412, and 5415; requires 5732 except on 5415)	501	0.50	22
5734	Processing Unit Expansion (for 5410, 5412, and 5415; requires 5733)	1,720	1.00	64
5735	Processing Unit Expansion (for 5410, 5412, and 5415; requires 5734)	501	1.00	22
	Note: Typically, communications features, alone and in combination with other peripherals will require various stages of expansion; the above units provide additional CPU power and connections.			
CONSOLE				
3277	Display Station, Model 1 (required in Model 15 systems)	2,470	9.00	71
4632	78-key Operator Console Keyboard (required on 3277)	1,010	14.00	32
3277	CRT display (for 5404): Model 1; 480-character display Model 2; 1920-character display Keyboard for either model	2,470 3,200 437	9.00 19.50 3.50	71 103 13
MASS STORAGE				
3340	Direct Access Storage Facility: Model A-2 (2-drives plus control) Model B-1 (additional drive) Model B-2 (2 additional drives) Model C-2 (2 drives plus control)	36,000 19,800 25,200 27,580	92.00 49.00 79.00 82.50	1,100 615 776 850
3348	Data Module (for 3340 drives): Model 70; 41.04 million bytes plus 9.83 million bytes exclusively for program support	2,200	Time & Mat'l	82
3344	Direct Access Storage Facility (for use with 3340 DASF on Model 15D only)	49,500	150.00	1,351
5444	Disk Storage Drive: Model A1; 2.46 million bytes Model A2; 4.92 million bytes Model A3; 2.46 million bytes Model 1; 2.46 million bytes Model 2; 4.92 million bytes Model 3; 2.46 million bytes	6,595 7,810 6,595 6,335 7,515 6,335	71.50 71.50 71.50 51.50 51.50 51.50	228 342 228 187 308 187
5540	Disk Cartridge (for 5444 drives)	175	Time & Mat'l	Purch. only
5422	Disk Enclosure (required for attachment of 5444 Disk Storage Drives when 5424 MFCU is not used)	4,240	13.00	119
6378	Second Disk Attachment (required on 5406 for a 5444 Mod. 3 or a second 5444 Mod. 2)	1,575	5.00	51
6378	Second Disk Attachment (required on 5408 for 5444 Mod. A3 or a second 5444 Mod. A2)	2,190	6.00	75
6378	Second Disk Attachment (required on 5410 for a 5444 Mod. 3 or A3 or a second 5444 Mod. 2 or A2)	1,575	5.00	53
4501	Higher-Performance Second Disk Attachment (required on 5410 for a 5444 Mod. A1 or A2)	615	1.00	22
4502	Higher-Performance Second Disk Attachment (required on 5410 for a 5444 Mod. A3 or a 2nd 5444 Mod. A2; 6378 is a prerequisite)	615	1.00	22
6378	Second Disk Attachment (required on 5415 for a 5444 Mod. A3 or a 2nd 5444 Mod. A2)	2,190	6.00	75
5445	Disk Storage Drive: Model 1; first 5445 on 5415; 20.48 million bytes Model 2; second 5445 on 5410 or 5415; 20.48 million bytes Model 3; dual-pack 5445, 40.76 million bytes	11,570 11,070 22,700	106.00 100.00 208.00	401 382 783
3901	First 5445 Disk Attachment (for 5410; required for Model 1 and 3)	15,620	41.00	587
3902	Second 5445 Disk Attachment (for 5410; required for Model 2 and 3)	469	1.00	16
3901	First 5445 Attachment (required on 5415 for first pair of 5445 drives)	15,620	35.50	587
3903	Second 5445 Attachment (required on 5415 for second pair of 5445 drives)	3,000	1.00	88
5447 A1	5-megabyte disk drive (for 5404)	8,730	81.00	405
5447 A2	10-megabyte disk drive (for 5404)	12,065	125.00	560
5448	9.8-megabyte disk drive (for 5408 and 5410)	7,845	100.00	310
—	5448 Attachment (for 5408 or 5410)	3,600	25.00	120

*Rental prices include equipment maintenance.

IBM System/3

EQUIPMENT PRICES

		Purchase Price	Monthly Maint.	Rental (1-year lease)*
MAGNETIC TAPE EQUIPMENT				
3410	Magnetic Tape Unit:			
	Model 1; 20 KB	7,065	61.50	206 (1)
	Model 2; 40/20 KB	9,450	68.00	274 (1)
	Model 3; 80/40 KB	11,700	75.00	342 (1)
3411	Magnetic Tape Unit and Control:			
	Model 1; 20 KB	15,570	95.00	454 (1)
	Model 2; 40/20 KB	19,710	102.00	578 (1)
	Model 3; 80/40 KB	24,030	109.00	701 (1)
3211	Single Density Feature (for 3410 & 3411, Models 2 & 3 only)	2,295	9.50	60 (1)
3221	Dual Density Feature (for 3410 & 3411, Models 2 & 3 only)	3,305	36.50	88 (1)
7003	System/3 Attachment (required on 3411)	2,890	3.50	83 (1)
7951	3411 Magnetic Tape Attachment (required on 5408, 5410, or 5415)	4,155	10.50	179
7960	3411 Magnetic Tape Attachment (required on 5412; requires #4701)	3,045	7.50	137
4701	Basic Attachment Feature	1,225	3.00	54
3741	Data Station:			
	Model 1	4,680	42.00	182
	Model 2	5,655	54.00	223
3741	Programmable Work Station:			
	Model 3	6,705	63.50	290
	Model 4	7,680	70.00	331
8220	Attachment (on 5406, 5408, 5410, 5412, or 5415)	5,025	19.50	222
—	I/O Adapter (on 3741)	2,750	8.00	73
PUNCHED CARD EQUIPMENT				
5424	Multi-Function Card Unit:			
	Model A1; reads 250 cpm, punches and prints 60 cpm	7,810	153.00	342
	Model A2; reads 500 cpm, punches and prints 120 cpm	10,340	220.00	514
4100	MFCU Attachment (required on 5410 for 5424 Mod. A1)	3,470	17.00	97
4100	MFCU Attachment (required on 5412 for 5424 Mod. A1)	3,470	17.00	97
4100	MFCU Attachment (required on 5415 for 5424 Mod. A1)	3,470	17.00	97
4101	MFCU Attachment (required on 5410 for 5424 Mod. A2; requires #4100)	4,405	17.00	116
4101	MFCU Attachment (required on 5412 for 5424 Mod. A2; requires #4100)	703	2.00	18
4101	MFCU Attachment (required on 5415 for 5424 Mod. A2; requires #4100)	703	2.00	17
1442	Card Read Punch:			
	Model 6; reads 300 cpm, punches 80 cols/sec.	11,110	75.00	311
	Model 7; reads 400 cpm, punches 160 cols/sec.	11,970	89.00	453
3950	5410/5415 Coupling (required on 1442)	1,160	1.00	34
4130	1442 Attachment (required on 5410 or 5412)	5,435	18.50	222
4130	1442 Attachment (required on 5415)	5,435	18.50	222
2501	Card Reader (for Model 15 only):			
	Model A1; 600 cpm	12,330	47.00	228
	Model A2; 1,000 cpm	12,550	66.50	300
3630	1501 Coupling (required on 2501)	168	NC	5
8090	2501 Attachment (required on 5415)	6,965	8.00	176
2560	Multi-Function Card Machine (for Model 15 only):			
	Model A1; reads 500 cpm, punches 160 cols/sec.	21,230	132.00	725
	Model A2; reads 310 cpm, punches 120 cols/sec.	15,590	132.00	564
8100	2560 MFCM Attachment (required on 5415)	6,545	17.00	176
1580	Card Print Control (for 5415)	1,295	3.00	29
Card Print Feature for 2560 Model A1:				
1575	First Two Lines (requires 1580 on 5415)	4,625	18.00	157
1576	Second Two Lines	4,625	18.00	157
1577	Third Two Lines	4,625	18.00	157
5486	Card Sorter:			
	Model 1; 1000 cpm	3,665	42.00	106
	Model 2; 1500 cpm	4,190	63.50	144
5496	Data Recorder (96-column)	5,935	59.50	185
3210	Data Recorder Attachment (required on 5406)	1,525	2.00	46
7501	System/3 Attachment (required on 5496)	1,720	11.50	51
129	Card Data Recorder (80-column):			
	Model 1; Punch-Verifier (non-print)	4,865	48.00	147
	Model 2; Printing Punch (non-verifier)	5,450	52.50	163
	Model 3; Printing Punch Verifier	5,840	54.00	176
7503	Card I/O Attachment (required on 129)	2,080	13.00	88
3610	Expansion Feature (required on 129)	518	NC	10
3210	Data Recorder Attachment (required on 5406)	1,525	2.00	46
2265	Display Station	4,700	40.00	183
7960	Display Station Attachment (required on 5406)	2,865	1.50	89
5471	Printer-Keyboard	3,885	40.00	127
4110	Printer-Keyboard Attachment (required on 5408, 5410, or 5412)	2,315	5.50	63
5475	Data Entry Keyboard	1,855	7.50	48
4120	Data Entry Keyboard Attachment (required on 5410 in place of #4110)	2,075	1.00	53

*Rental prices include equipment maintenance.

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EQUIPMENT PRICES

		Purchase Price	Monthly Maint.	Rental (1-year lease)*
PRINTERS				
3284	Matrix printer; 40 cps (for 5404): Model 1; 480-character buffer	4,255	37.50	141
	Model 2; 1920-character buffer	4,775	37.50	150
3286	Matrix printer; 66 cps (for 5404): Model 1; 480-character buffer	5,690	37.50	169
	Model 2; 1920-character buffer	6,305	37.50	179
3288	Line Printer; 120 lpm (for 5404)	10,625	87.00	384
5213	Printer: Model 1; pin-feed platen (for Model 6 only)	4,840	60.00	179
	Model 2; vertical forms control (for Model 6 only)	6,245	82.00	224
	Model 3; vertical forms control, bidirectional printing (for Model 4 or Model 6 only)	6,400	94.00	280
3901	Printer Attachment (required on 5406 for 5213 Mod. 1)	2,675	20.50	81
3902	Printer Attachment (required on 5406 for 5213 Mod. 2)	2,675	20.50	81
3903	Printer Attachment (required on 5404 or 5406 for 5213 Mod. 3)	2,675	20.50	81
3960	Enhanced Print Rate Attachment (required on 5404 or 5406 for printing at 115 cps with 5312 Mod. 3; replaces 3903 Attachment)	3,000	23.00	143
2222	Printer (with ledger card device; for Model 6 only): Model 1; unidirectional printing	12,860	125.00	392
	Model 2; bidirectional printing	13,020	137.00	432
7951	Printer Attachment (required on 5406 for 2222 Mod. 1)	2,675	20.50	81
7952	Printer Attachment (required on 5406 for 2222 Mod. 2)	2,675	20.50	81
5203	Printer (for Model 8, Model 10, and Model 12 only): Model 1; 100 lpm, 96 positions	8,240	80.00	272
	Model 2; 200 lpm, 96 positions	9,185	90.00	331
	Model 3; 300 lpm, 96 positions	12,800	151.00	488
3475	Dual-Feed Carriage (for 5203)	2,865	23.00	88
4730	Additional Chain Cartridge (for 5203 Mod. 1 & 2)	2,865	1.00	88
4740	Additional Chain Cartridge (for 5203 Mod. 3)	2,145	39.00	123
5558	24 Additional Print Positions (for 5203)	1,180	2.00	59
5560	36 Additional Print Positions (for 5203)	1,750	2.00	88
8639	Universal Character Set Attachment (for 5203)	236	1.00	10
3960	5203 Printer Base Attachment (required on 5408 or 5412 for any model 5203)	1,435	7.50	47
3970	5203 Model 1 or 2 Printer Attachment (required on 5408 or 5412; requires #3960)	615	3.00	19
3970	5203 Model 1 Printer Attachment (required on 5410)	2,050	12.00	67
3971	5203 Model 2 Printer Attachment (required on 5410)	2,050	12.00	67
3972	5203 Model 3 Printer Attachment (required on 5408 or 5412; requires #3960)	1,555	7.00	65
3972	5203 Model 3 Printer Attachment (required on 5410)	2,990	16.00	112
3480	Dual Feed Carriage Control (required on 5408, 5410, or 5412 for #3475 on 5203)	808	1.00	30
8642	Universal Character Set Control (required on 5408, 5410, or 5412 for #6639 on 5203)	299	1.00	16
1403	Printer (requires 5421): Model 2; 600 lpm, 132 positions	22,000	234.00	841**
	Model 5; 465 lpm, 132 positions	21,070	169.00	650**
	Model N1; 1100 lpm, 132 positions	38,140	270.00	983**
1416	Interchangeable Train Cartridge (for 1403 Mod. N1)	2,665	Time & Mat'l.	101
1376	Auxiliary Ribbon Feeding (for 1403 Mod. 2 or 5)	2,000	21.00	80**
4740	Interchangeable Chain Cartridge Adapter (for 1403 Mod. 2 or 5)	2,030	NC	80**
8640	Universal Character Set Feature (for 1403 Mod. N1)	426	2.00	10**
8641	Universal Character Set Feature (for 1403 Mod. 2)	299	2.00	10**
5421	Printer Control Unit (required for 1403 Mod. 2, 5, or N1)	7,685	32.50	311
4135	1403 Model 5 Printer Attachment (for 5412 or 5415; requires #4160)	221	1.50	7
4140	1403 Model 2 Printer Attachment (for 5410)	3,220	26.00	140
4140	1403 Model 2 Printer Attachment (for 5412 or 5415; requires #4160)	460	1.50	18
4150	1403 Model N1 Printer Attachment (for 5410)	3,530	26.00	204
4150	1403 Model N1 Printer Attachment (for 5412 or 5415; requires #4160)	770	1.50	82
4160	1403 Printer Base Attachment (for 5412 or 5415)	2,760	24.00	121
MICR/OCR EQUIPMENT				
1255	Magnetic Character Reader (requires #7081): Model 1; 500 dpm, 6 stackers	35,460	251.00	904
	Model 2; 750 dpm, 6 stackers	40,590	400.00	1,100
	Model 3; 750 dpm, 12 stackers	55,260	527.00	1,450
3215	Dash Symbol Transmission (for 1255)	35	NC	56
4380	51-column Card Sorting (for 1255)	734	NC	16
4520	High-Order Zero & Blank Selection (for 1255 Mod. 3 only)	1,315	5.00	33
6303	System/3 Adapter (required on 1255)	5,335	4.00	135
7060	Self-Checking Numbers (for 1255)	2,135	2.50	54
3881	Optical Mark Reader (requires #7081): Model 1; for on-line use	51,390	138.00	1,504
	Model 2; for off-line use	46,800	109.00	1,369
1471	BCD Read (for 3881)	2,150	1.50	61
3450	Document Counters (for 3881)	948	2.00	23
3550	Dual Density (for 3881 Model 2 only)	5,410	0.50	156
3801	Expanded Storage (for 3881)	2,150	0.50	61
6451	Serial Numbering (for 3881)	6,325	25.00	183
7081	Serial I/O Channel (required on 5404 or 5406 for 1255)	4,865	5.00	179
7081	Serial I/O Channel (required on 5408, 5410, or 5412 for 1255 or 3881)	4,865	5.00	185
7081	Serial I/O Channel (required on 5415 for 1255 or 3881)	4,865	6.50	185

* Rental prices include equipment maintenance.

**A discount of 8% or 16% from these rental prices is available under a 12-month or 24-month Fixed-Term Lease, respectively.

IBM System/3

EQUIPMENT PRICES

		<u>Purchase Price</u>	<u>Monthly Maint.</u>	<u>Rental (1-year lease)*</u>
COMMUNICATIONS EQUIPMENT				
2074	Binary Synchronous Communications Adapter	7,660	71.50	314
1315	Auto Call Feature	1,300	1.00	46
3601	EIA Local Attachment	625	1.00	28
4703	Internal Clock Feature	816	1.00	29
4781	1200 bps Integrated Modem (requires #4703 and #5201)	387	3.50	16
5201	Modem Base (for mounting #4781)	937	2.50	33
7477	Station Selection Feature	644	1.00	22
7850	Text Transparency Feature	644	1.00	22
2084	Binary Synchronous Communications Adapter, Second (#2074 is a prerequisite)	7,660	71.50	314
2094	Second Binary Synchronous Communications Adapter (for Model 15D only)	10,230	33.00	375
1325	Auto Call Feature	1,300	1.00	46
3602	EIA Local Attachment	625	1.00	28
4723	Internal Clock	816	1.00	29
4782	1200 bps Integrated Modem (requires #4723 and #5202)	516	5.50	21
5202	Modem Base (for mounting #4782)	937	2.50	33
7487	Station Selection Feature	644	1.00	22
7851	Text Transparency Feature	644	1.00	22
4645	Integrated Communications Adapter (for 5408 or 5412)	4,905	18.00	152
4801	8000 bps Local Interface (for local attachment of an IBM binary synchronous 3275 Display; modems not required)	844	1.00	26
4802	2400 bps Local Interface (for local attachment of an IBM binary synchronous terminal; modems not required)	844	1.00	26
6202	Synchronous Line, Medium Speed (up to 7200 bps)	2,555	3.00	77
7851	Text Transparency (for EBCDIC)	644	1.00	22
4702	Local Display Adapter (for 5408, 5412, or 5415; for local attachment of up to three 3277-1 displays and/or 3284/3286-1 printers)	4,995	24.50	171
4701	Basic Attachment Feature	1,225	3.00	56
4704	Display Increment (for three additional displays and/or printers)	1,165	1.00	39
4705	Model 2 Attachment (for Model 2 displays or printers)	665	3.50	22
4765	Local Communications Adapter (for 5406, 5410, or 5415; for local attachment of a 3741 Model 2, a 3271 Control Unit, or a 3275 Display)	5,075	30.00	176

SOFTWARE PRICES

SYSTEM/3 MODEL 4

Program Products—Systems

	<u>Monthly License Fee</u>
RPG II	\$38
Auto Report Feature (for RPG II)	16
Telecommunications Feature (for RPG II)	38
3270 Display Control (for RPG II)	20
Conversational Utilities	16
Disk Sort	10
CCP/Disk Sort	15

SYSTEM/3 MODEL 6

Program Products—Systems

	<u>Monthly License Fee</u>
BASIC	\$127
Disk FORTRAN IV	120
RPG II	39
Auto Report Feature (for RPG II)	16
Telecommunications Feature (for RPG II)	39
Conversational Utilities	16
Disk Sort	10
1255 Magnetic Character Reader Utility	87

Program Products—Applications

	<u>Monthly License Fee</u>
Business Analysis/BASIC	59
Health, Welfare & Pension Fund	211
Inventory and Requirements Planning	90
MATH/BASIC	52
Shop Loading and Control	142
STAT/BASIC	39

Application Customizer Service (Without Customized Source Code)

	<u>Single-Use Charge</u>
Order Writing and Invoicing	\$768
Inventory Accounting and Management	768
Accounts Receivable	768
Sales Analysis	768
Additional charge for Customized Source Code: each application	116
Above programs tailored for Lumber and Building Supply or Electrical Distributors; each program	867

*Rental prices include equipment maintenance

IBM System/3

SOFTWARE PRICES

SYSTEM/3 MODEL 6 (Continued)

Application Programming Service

Order Writing and Invoicing
Inventory Accounting and Management
Accounts Receivable
Sales Analysis

Single-Use Charge

Any one application: 1,550
Any two applications: 3,000
Any three applications: 4,220
Any four applications: 5,315

SYSTEM/3 MODEL 8

Program Products—Systems

Basic Assembler
ANS COBOL Subset Compiler
Disk FORTRAN IV

Disk RPG II
Telecommunications Feature (for RPG II)
Magnetic Tape Feature (for RPG II)
Auto Report Feature (for RPG II)
3270 Display Control (for RPG II)

Disk Sort
Magnetic Tape Sort
1255 Magnetic Character Reader Utility

Monthly License Fee

90
90
110

52
39
34
16
NC

10
76
69

Program Products—Applications

Bill of Material Processor (disk)
DATA/3 for S/3 Model 8
Health, Welfare, and Pension Fund (disk)
Inventory & Requirements Planning
Job Analysis System
Shop Loading and Control

Monthly License Fee

59
142
198
90
82
142

SYSTEM/3 MODEL 10

Program Products—Systems

ANS COBOL Subset Compiler
Card RPG II
Magnetic Tape Feature
Telecommunications Feature
Card System Utilities
Card Magnetic Tape Sort Programs
Disk FORTRAN IV
Disk RPG II
Telecommunications Feature
5445 Disk Storage Drive Features
Auto Report Feature
Magnetic Tape Feature
Disk Sort
5445 Disk Storage Drive Feature
Disk Magnetic Tape Sort Programs
Disk-Resident Card Utilities
1255 Magnetic Character Reader Utility
Basic Assembler

Monthly License Fee

90
37
30
37
10
76
110
52
39
34
16
34
10
58
76
10
69
90

Program Products—Applications

Apparel Business Control (card)
Appropriation Accounting System (card)
Bill of Material Processor (disk)
Card Bill of Material and Requirements Planning
Citation Processing System (card)
DATA/3
EPIC Educational Administration—
SOCRATES
FAST
Budget/Finance
Student
Health, Welfare, and Pension Fund (disk)
Inventory and Requirements Planning (disk)
Job Analysis System (disk)
Law Enforcement System (card)
Optimum Blending (card)
Order Point Technique for Inventory Management (card)
Shop Loading and Control (disk)
System for TV and Radio (disk)
Unit Inventory Techniques (card)
Utility Billing System (card)

Monthly License Fee

82
132
59
71
132
142

192
104
121
87
198
90
82
87
98
55
142
433
82
87

IBM System/3 SOFTWARE PRICES

SYSTEM/3 MODEL 10 (Continued)

Application Customizer Service—Card Systems

Order Writing and Invoicing
Inventory Accounting
Accounts Receivable
Sales Analysis
Payroll
General Ledger
Accounts Payable
Labor Distribution

Single-Use Charge

405
374
374
352
473
323
427
427

Application Customizer Service—Disk Systems

Order Writing and Invoicing
Inventory Accounting and Management
Accounts Receivable
Sales Analysis
Additional for Customized Source Code, each application

Single-Use Charge

815
785
757
727
116

SYSTEM/3 MODEL 12

Program Products—Systems

Basic Assembler
Card Utilities
COBOL
DATA/3
Disk Sort
FORTRAN IV
RPG II
Tape Sort
1255 Utility

Monthly License Fee

\$ 85
16
85
136
45
113
85
78
69

Program Products—Applications

Programs that run on a System/3 Model 6, 8 or 10 can be compiled to run on the Model 12 without changing any source code. A simulation of the 5444 disk area is made on the 3340 DASF.

SYSTEM/3 MODEL 15

Program Products—Systems

ANS COBOL Subset Compiler
Basic Assembler
Card Utilities
Disk Sort
FORTRAN IV
Magnetic Tape Sort
RPG II

Monthly License Fee

89
89
16
47
118
81
89

Program Products—Applications

DATA/3

Monthly License Fee

142

Note: Model 15 systems can also run System/3 Model 10 application programs.