



hp collaboration
portal solution



unlock the power of your people

In today's markets, where time and money are tight, your business must get the most out of every resource. This means your employees need access to meaningful and timely information—helping them make better decisions faster, work more effectively together, and ultimately extend the power and presence of your enterprise.

Unfortunately, good information isn't always easy to come by. It's housed in numerous places which makes it difficult to find. It's stored in incompatible formats, which makes it difficult to share. And it's not easily accessible outside of the office, which makes it difficult for employees who work elsewhere to stay informed.

collaboration portals are the answer

A collaboration portal solution from HP will integrate and consolidate relevant information on your corporate intranet, and make it available from a single point of self-service access. So your employees will always have the information they need to be more productive, serve customers better, and make your business stronger.



End the paper chase with HP's digital sending capabilities. This unique technology allows documents to be sent to a specific SharePoint Portal server where they can be saved, accessed, and altered online.



"As we identified our technology solution requirements, we found that HP was the one company able to help us create a portal-based, personalized learning environment. HP had the right combination of appliances, infrastructure, and services to do the job. We've established much more than a vendor-client relationship—it's one that enables us to co-develop solutions that improve the learning experience for our students."

Dr. Jim Parsley
Superintendent
Vancouver School District
Vancouver, Washington

hp portals are your best choice

Whether you're looking to extend your remote connections, or equip and enable your mobile workforce, HP offers you a comprehensive selection of components, including hardware, software, middleware, service, and support—all from a single, accountable source. Plus, HP's close working relationship with Microsoft® brings you proven expertise in delivering Microsoft Solution for Intranets (MSI). It all works together to help you build a fully customized employee portal that works the way your employees do.

make your best choices from a full list of options:

- Microsoft Solution for Intranets (MSI) technology together with HP services for .NET collaboration portals gives you a complete solution. You get architecture and deployment guidance for building a comprehensive intranet with Microsoft SharePoint Portal Server 2001 and SharePoint Team Services, as well as Office XP, Microsoft SQL Server, Windows 2000, and Windows Media technologies.
- Microsoft SharePoint Portal Server 2001 is available through MSI or as a standalone option. This flexible web-based portal solution helps you find, share, and publish information in ways that make the most sense for your business.
- HP's unique digital sender capabilities are built in to our multifunction printing products to enable paper-based documents, such as invoices, customer correspondence, and purchase orders, to be intelligently captured, published, indexed, and retrieved in the Microsoft SharePoint Portal Server environment.
- HP's middleware provides the most manageable, secure, and available information environment for your employee portal, with a wide range of tools, solutions, and services—including HP OpenView—tailored for .NET environments.
- HP keeps your mobile workforce connected with a comprehensive SharePoint Portal solution that includes support for wireless handheld devices—an advantage only HP Services can deliver.
- HP iPAQ Pocket PCs and HP Evo Notebooks are invaluable, high-productivity tools in environments where mobility is a business requirement.
- HP ProLiant servers deliver new levels of intelligent fault resilience and virtual presence and control. Predefined portal server solutions are designed based on extensive testing in HP performance labs.
- HP archival storage with IXOS software and KVS Enterprise Vault is designed to help you maintain your data and ensure maximum uptime.

putting it all to work for you

To empower your knowledge workers with the right information at the right time, take any or all of these simple steps:

discover your needs

Sign up for an HP Business to Enterprise (BtoE) portal discovery workshop. This comprehensive assessment service will explore the benefits of creating a next-generation intranet that enables effortless web-based team collaboration and intuitive document management, through an easy-to-use portal interface.

take the fast track

Once you're ready to enable a portal solution, you can utilize the HP express service for Microsoft SharePoint Portal Server. This service allows you to conduct a "proof-of-concept" evaluation for up to 25 employees in your organization.

You will quickly see how combining the electronic-based technologies of SharePoint Server with the paper-based technologies of HP digital sender will improve your communication efficiencies.

The express service offers a range of options to fit your environment and budget. All options include Microsoft SharePoint Portal Server software licenses, high-performance HP ProLiant servers, HP digital sender devices, NSI AutoStore software, and HP Services for consulting. Once you've completed the evaluation and defined your solution, HP will customize an enterprisewide implementation for your business as quickly as possible.

design for results

HP consultants will work closely with you to ensure that the business needs identified in the discovery workshop will be met by Microsoft SharePoint Portal Server—and will architect an accurate and effective translation of your vision. During this phase, you will receive a comprehensive and detailed solution blueprint with an associated implementation plan.

"We knew we needed to be more nimble when it came to information access and sharing. We had been looking for portal software for our intranet to help us accomplish this, but had not found any open, flexible, and cost-effective solutions. Compaq (HP) was instrumental in pointing us toward the Microsoft SharePoint Portal Server."

Rajesh Uppal,
General Manager, IT division,
Maruti Udyog, Ltd.,
a joint venture between the
Government of India and
Suzuki Motors

A recent Gartner presentation describes portals as "the most desired user interface in Fortune 2000 enterprises."

Gartner presentation
"Enterprise Portals: Grown Up
and Ready to take on the World,"
N. Drakos, 2002

get smooth deployment

Your solution—including Microsoft SharePoint Portal Server, along with the appropriate hardware, NSI software, and digital sender capabilities—will be built and deployed on your intranet for speedy time-to-market and rapid return on investment. Initially, it can be deployed to a representative user community to test the waters. Close monitoring will help identify any necessary changes or additions.

run it in confidence

Full production deployment, based on your implementation deliverables, takes place at this phase, along with final integration, testing, and signoff. You will receive documentation describing the implemented architecture, specifics development, and operation procedures.

evolve it

Your portal's effectiveness will be compared with your original vision to measure your return on investment. You can also add new content sources, additional business applications, or extensions to new user communities at this phase if desired.

a partner throughout

After we've helped build your collaboration portal, we'll help you keep it running strong with industry-leading hardware and software support services. These comprehensive and flexible services provide a single point of contact for all your support needs.

"The combination of software and hardware truly integrates the worker and their knowledge. The impact on our business will be far-reaching as we open our minds to the opportunity that this technology represents."

Julian Synett, managing partner,
Levy Gee, one of the top 20
UK accounting firms



tap hp's experience and connections

HP's own @hp employee portal has won numerous awards, including CMP Media's RealWare award for "Best Enterprise Information Portal."

- HP Services has been endorsed by Microsoft as a Worldwide Prime Integrator for Windows 2000, Windows XP, Exchange 2000, and BizTalk Server 2000.
- The HP Services team includes over 5,000 Microsoft-certified professionals and over 850 dedicated-Exchange experts.
- HP Services has +2.5 million Exchange 2000 seats under contract—more than any other vendor.

“The customized SharePoint Portal Server solution is saving us time in several ways. We no longer need to support multiple file shares, allowing us to concentrate on the development of a single centralized solution.”

Sara Windsor,
Senior Network Engineer,
Tracy Unified School District



a single source for countless critical benefits

Here’s how your business can benefit with a secure, easily accessible HP solution:

	IT benefit	business benefit
one contact point for key business content	up-to-date information and business tools are easily and always available	saves dissemination costs; increases productivity; improves customer relations
portal access on every employee PC, including iPAQ Pocket PCs	self-service access, anytime, anywhere	extends the effectiveness of your organization; provides a practical option for mobile workers
ad-hoc team workspaces	employees work in concert on shared deliverables	improves companywide communications; gets more done faster
seamless integration of paper-based documents	all information is equally accessible	greatly reduces cost of producing, handling, and storing hard-copy documents
automated approval processes for multiple authors and reviewers	facilitated content management	reduces the time of doing business; optimizes the efforts of all employees
implementation of HP best practices and service methodology	a system that works the way you do	minimizes interruption of business-as-usual; faster results; faster return on investment

benefits to vertical markets

- **financial services and accounting**—reduced paperwork and improved accuracy
- **consulting**—shared input for better analysis and decision making
- **public sector**—greater accessibility and information dissemination
- **insurance**—streamlined processes for faster response times
- **healthcare**—timely, accurate information collection
- **education**—reduced paper forms and processes
- **manufacturing**—better inventory and order tracking
- **engineering**—more effective, efficient design teamwork
- **law firms**—teams empowered with up-to-date information and file sharing



start your implementation today

Don't wait to take advantage of this powerful business tool. Contact your HP representative about designing a solution for your organization.

And for more information about the HP collaboration portal solution, please visit www.hp.com/go/sharepoint.



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